

Owner's Price Guarantee

Owners - _____

Address of Property - _____

Name of Agent - _____

Fees payable to The Agent - **XYX Real Estate** (from here on in referred to as 'The Agent') guarantees that The Owner listed above will only pay a fee to The Agent listed above, once the property has sold at a price The Owners are happy with. The Owners will not pay any marketing fees or advertising fees for The Agents recommended marketing as The Agents quoted fee, includes GST and all marketing expenses.

** If The Owners instruct The Agent to undertake additional marketing outside the scope, this will be at The Owner's expense.

THERE ARE NO HIDDEN CHARGES

Estimated Selling Price - The Agent promises that the likely selling price has not been 'over-quoted' to entice The Owners to sign with The Agent. The Agent believes the price they have quoted, represents fair market value. The Agent has provided market evidence of 'comparable sales' and 'properties for sale' to The Owner. On finding a buyer for the property, before signing contracts, should The Agent negotiate a price different to the estimated selling range, The Agent agrees that it shall be at The Owner's discretion as to the amount The Owner pays The Agent. This must be agreed to before signing the contract for sale.

Agents Opinion as to a likely Price Range -

_____ to _____

Should The Agent discover a reason why the price quoted above is different from the original price quoted, either more or less – The Agent guarantees they will inform The Owners immediately. The Agent will also explain to The Owners why the price has changed.

Option to cancel the agreement with The Agent – During the course of the agreement, should The Owner be unhappy with the service The Agent provides, and The Owners concerns are not rectified within 48 hours, The Owner may withdraw the property from sale and The Owner will not pay The Agent anything (Apart from any additional marketing the seller may have requested).



Telling the Truth- The Agent promises to tell The Owner the truth at all times. The Agent will give The Owner honest feedback from buyers, and inform The Owner as to what's happening in the marketplace. The Agent promises to contact The Owner within 24 hours of every buyer appointment and open house. The Agent will never disclose The Owner's reason for selling the property.

XYZ Real Estate promises to act in The Owner's best interest always.

The Agent guarantees every home seller the best possible real estate service.

Signed _____ Owners Signature

Signed _____ Agents Signature

